Northern States Power d/b/a Xcel Energy

Total Lobbying Effort

Total Lobbying Expenditures

| 2015 January - June | 2015 July - December | 2016 January - June | 2016 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| \$112,119.15 | \$90,019.58 | \$113,321.54 | | \$315,460.27 |

Total Hours Communicating

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|-------|
| January - June | July - December | January - June | July - December | |
| 38.00 | 21.00 | 25.75 | | 84.75 |

Total Hours Other

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|--------|
| January - June | July - December | January - June | July - December | |
| 379.05 | 208.90 | 215.30 | | 803.25 |

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

Senate Bill 168

Relating to: various changes regarding administrative rules and rule-making procedures; time limits for emergency rules; and making an appropriation. (FE)

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| | 5.00 (2%) | 7.00 (3%) | | 12.00 (1%) |

Assembly Bill 251

Relating to: various changes regarding administrative rules and rule-making procedures; time limits for emergency rules; and making an appropriation. (FE)

| 2015 January - June | 2015 July - December | 2016 January - June | 2016 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | | 10.00 (4%) | | 10.00 (1%) |

Assembly Bill 198

Relating to: the use of a cellular or other wireless telephone while driving a motor vehicle in a construction zone and providing a penalty.

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|-------------|
| January - June | July - December | January - June | July - December | |
| | 5.00 (2%) | | | 5.00 (< 1%) |

Assembly Bill 405

Relating to: exemptions from certain taxes and other requirements for work performed by persons from outside the state during a state of emergency declared by the governor. (FE)

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|-------------|
| January - June | July - December | January - June | July - December | |
| | 2.00 (1%) | | | 2.00 (< 1%) |

Senate Bill 334

Relating to: exemptions from certain taxes and other requirements for work performed by persons from outside the state

during a state of emergency declared by the governor. (FE)

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|-------------|
| January - June | July - December | January - June | July - December | |
| | 2.00 (1%) | | | 2.00 (< 1%) |

Assembly Bill 384

Relating to: requirements for approval of construction of nuclear power plants and changes to the state's energy priorities policy.

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|-----------|
| January - June | July - December | January - June | July - December | |
| | 2.00 (1%) | 7.00 (3%) | | 9.00 (1%) |

Assembly Bill 804

Relating to: one-call system violations; sulfur dioxide compliance plans; assessment authority of the Public Service Commission; funding for statewide energy efficiency and renewable resource programs; public utility contracts with affiliated interests; local access and transport areas for telephone service; railroad telecommunications service; Department of Natural Resources permit application procedures related to the construction of a high-voltage transmission line; navigable water general permits and individual permits related to utility facilities; granting rule-making authority, and making an appropriation. (FE)

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| | | 19.00 (8%) | | 19.00 (2%) |

Senate Bill 654

Relating to: one-call system violations; sulfur dioxide compliance plans; assessment authority of the Public Service Commission; funding for statewide energy efficiency and renewable resource programs; public utility contracts with affiliated interests; local access and transport areas for telephone service; railroad telecommunications service; Department of Natural Resources permit application procedures related to the construction of a high-voltage transmission line; navigable water general permits and individual permits related to utility facilities; granting rule-making authority, and making an appropriation. (FE)

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|-------------|
| January - June | July - December | January - June | July - December | |
| | | 7.00 (3%) | | 7.00 (< 1%) |

Lobbying Effort On Budget Bill Subjects

| ıblic Service Commission | | | | | |
|--------------------------|-------------------------|------------------------|-------------------------|-------------|--|
| 2015 January - June | 2015 July - December | 2016 January - June | 2016 July - December | Total | |
| 8.00 (2%) | | | | 8.00 (< 1%) | |

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

Development, drafting or introduction of any proposal relating to transmission system reliability.

| 2015 January - June | 2015 July - December | 2016 January - June | 2016 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| 12.51 (3%) | 4.60 (2%) | | | 17.11 (2%) |

Development, drafting or introduction of any proposal relating to distributed generation, third party ownership or net metering.

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| 20.85 (5%) | 6.90 (3%) | 12.05 (5%) | | 39.80 (4%) |

Development, drafting or introduction of any proposals relating to changes to proceedings of PSC and other Regulatory Reform initiatives.

| processings of the aria criter regulatory resonant initiatives. | | | | | | | | | |
|---|------|------|------|-------|--|--|--|--|--|
| 2015 | 2015 | 2016 | 2016 | Total | | | | | |

| l | January - June | July - December | January - June | July - December | IUlai |
|---|----------------|-----------------|----------------|-----------------|------------|
| | 29.19 (7%) | 9.20 (4%) | 12.05 (5%) | | 50.44 (6%) |

Development, drafting or introduction of any proposal relating to air emissions, including mercury, air toxins, ozone, particulate matter or greenhouse gases and funding issues.

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|-------------|
| January - June | July - December | January - June | July - December | |
| 45.88 (11%) | 11.50 (5%) | 36.16 (15%) | | 93.54 (11%) |

Development, drafting or introduction of any proposals relating to Cleanup Standards of Contaminated Sediments.

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| 12.51 (3%) | 2.30 (1%) | 24.11 (10%) | | 38.92 (4%) |

Development, drafting or introduction of any proposals relating to legal standards, liabilty or other matters relating to civil litigation.

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| 12.51 (3%) | 2.30 (1%) | 7.23 (3%) | | 22.04 (2%) |

Proposal relating to the generation, transmission or distribution of electricity, or other policies affecting Xcel Energy products or services.

| - 3 | | 07 . | | | |
|-----|------------------------|-------------------------|------------------------|-------------------------|--------------|
| | 2015 January - June | 2015 July - December | 2016 January - June | 2016 July - December | Total |
| | 62.56 (15%) | 39.08 (17%) | | | 101.64 (11%) |

Development, drafting or introduction of any proposals relating to energy efficiency and renewable fuels.

| 2015 | 2015 | 2016 | 2016 | Total |
|----------------|-----------------|----------------|-----------------|-----------|
| January - June | July - December | January - June | July - December | |
| | 9.20 (4%) | | | 9.20 (1%) |

Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

| 2015 January - June | 2015 July - December | 2016 January - June | 2016 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|---------------|
| 29 (7%) | | 27 (11%) | | 55.71 (6.27%) |

Other Matters

Includes time spent on:

- Gubernatorial nominations
- Matters on which the organization made no lobbying communication

| 2015 January - June | 2015 July - December | 2016 January - June | 2016 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------------|
| 183.50 (44%) | 128.74 (56%) | 72.32 hours (30%) | | 384.56 (43.31%) |